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with General Motors, with Alfred Sloan becoming a director of General Motors and vice president in charge of various accessory companies within the group. Meanwhile, General Motors' sales revenues were also increasing at an impressive rate of growth. In 1918, the company had \$270 million in sales, increasing to \$510 million the following year.

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*My Years With General Motors* was an instant best seller when it was first published in 1964 and is still considered indispensable reading by acclaimed business leaders today.

*My Years With General Motors*

*My Years With General Motors* was published in 1963 by Alfred P. Sloan, long-time president of General Motors. The book is part memoir , part essays on management . As Sloan was head of what was arguably the most important company in the industrialized world through much of the first half of the 20th century, the book is also a valuable primary reference source about the development of the American Century .

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